| 1 | I ask to be marked for identification as WTB |
|----|---|
| 2 | Exhibit Number 199, Kay's available customer records for |
| 3 | customers listed on the loading records for call sign |
| 4 | WIK727, a four-page exhibit. |
| 5 | I ask to be marked for identification as WTB |
| 6 | Exhibit Number 200, an excerpt from the Commission database |
| 7 | record re: Call Sign WIK896, a four-page exhibit. |
| 8 | I ask to be marked for identification as WTB |
| 9 | Exhibit Number 201, Kay's loading record re: Call Sign |
| 10 | WIK896, a one-page exhibit. |
| 11 | I ask to be marked for identification as WTB |
| 12 | Exhibit Number 202, Kay's available customer records for |
| 13 | customers listed on the loading records for call sign |
| 14 | WIK896, a one-page exhibit. |
| 15 | I ask to be marked for identification as WTB |
| 16 | Exhibit Number 203, an excerpt from the Commission database |
| 17 | record re: Call Signs WIK983 and WIL469, eight-page |
| 18 | exhibit. |
| 19 | I ask to be marked for identification as WTB |
| 20 | Exhibit Number 204, Radio Station Licenses for Call Sign |
| 21 | WIK983 and WIL469, four-page exhibit. |
| 22 | I ask to be marked for identification as WTB |
| 23 | Exhibit Number 206, Kay's loading record |
| 24 | CHIEF JUDGE CHACKIN: Is this 205? |
| 25 | MR. SCHAUBLE: Excuse me, Your Honor. Exhibit |

- 205, application filed by James A. Kay, Jr. re: Call Signs
- WIK983 and WIL468, a four-page exhibit.
- I ask to be marked for identification as WTB
- 4 Exhibit Number 206, Kay's loading record re: Call signs
- 5 WIK983 and WIL469, a one-page exhibit.
- I ask to be marked for identification as WTB
- 7 Exhibit Number 207, Kay's available customer records for
- 8 customers listed on loading records for call signs WIK983
- 9 and WIL469, a two-page exhibit.
- I ask to be marked for identification as WTB
- 11 Exhibit Number 208, an excerpt from the Commission's
- database record re: Call Sign WIL260, a four-page exhibit.
- I ask to be marked for identification as WTB
- 14 Exhibit Number 209, Radio Station License re: Call Sign
- WIL260, a two-page exhibit.
- 16 I ask to be marked for identification as WTB
- 17 Exhibit Number 210, an application filed by James A. Kay,
- 18 Jr. re: Call Sign WIL260, a two-page exhibit.
- 19 I ask to be marked for identification as WTB
- 20 Exhibit Number 211, Kay's loading record re: Call Sign
- 21 WIL260, a two-page exhibit.
- 22 I ask to be marked for identification as WTB
- 23 Exhibit Number 212, Kay's available customer records for
- 24 customers listed on loading records for call sign WIL260, a
- 25 two-page exhibit.

- I ask to be marked for identification as WTB
- 2 Exhibit Number 213, an excerpt from the Commission's
- database record re: Call Sign WIL432, a six-page exhibit.
- I ask to be marked for identification as WTB
- 5 Exhibit Number 214, Radio Station License re: Call Sign
- 6 WIL432, a three-page exhibit.
- 7 I ask to be marked for identification as WTB
- 8 Exhibit Number 215, an application filed by James A. Kay,
- 9 Jr. re: Call Sign WIL432, a two-page exhibit.
- 10 I ask to be marked for identification as WTB
- 11 Exhibit Number 216, Kay's loading record re: Call Sign
- 12 WIL432, a one-page exhibit.
- I ask to be marked for identification as WTB
- 14 Exhibit Number 217, Kay's available customer records for
- customers listed on the loading record for call sign WIL432,
- 16 a one-page exhibit.
- I ask to be marked for identification as WTB
- 18 Exhibit Number 218, an excerpt from the Commission's
- 19 database record re: Call Sign WIL436, a four-page exhibit.
- I ask to be marked for identification as WTB
- 21 Exhibit Number 219, a Radio Station License for Call Sign
- 22 WIL436, a two-page exhibit.
- I ask to be marked for identification as WTB
- 24 Exhibit Number 220, an application filed by James A. Kay,
- 25 Jr. re: Call Sign WIL436, a two-page exhibit.

- I ask to be marked for identification as WTB
- 2 Exhibit Number 221, Kay's loading record re: Call Sign
- 3 WIL436, a one-page exhibit.
- I ask to be marked for identification as WTB
- 5 Exhibit Number 222, Kay's available customer records for
- 6 customers listed on the loading records for WIL436, a one-
- 7 page exhibit.
- 8 I ask to be marked for identification as WTB
- 9 Exhibit Number 223, excerpt from Commission database record
- 10 re: Call Sign WIL458, a four-page exhibit.
- I ask to be marked for identification as WTB
- 12 Exhibit Number 224, Radio Station License re: Call Sign
- 13 WIL458, a two-page exhibit.
- I ask to be marked for identification as WTB
- 15 Exhibit Number 225, an application filed by James A. Kay,
- 16 Jr. re: Call Sign WIL458, a two-page exhibit.
- 17 MR. SCHAUBLE: Your Honor, could we go off the
- 18 record for just one second?
- 19 CHIEF JUDGE CHACKIN: Yes. Let's go off the
- 20 record.
- MR. SCHAUBLE: Mr. Knowles-Kellett will be
- identifying the exhibits for awhile here.
- 23 CHIEF JUDGE CHACKIN: 226.
- MR. KNOWLES-KELLETT: I ask that Exhibit 226 be
- 25 identified. This is case loading record re: Call Sign

- 1 WIL458, a one-page exhibit.
- 2 Exhibit 227, I ask that it be identified as Kay's
- available customer records for customers listed on loading
- 4 records for call sign WIL458, a four-page exhibit.
- I ask that Exhibit 228 -- this the Bureau's
- 6 exhibit excerpt from Commission database record re: Call
- 7 Sign WIL462, a five-page exhibit.
- I ask that WTB Exhibit 229 be identified, Radio
- 9 Station License Call Sign WIL462, a two-page exhibit.
- 10 And I ask that WTB Exhibit 230 be identified.
- 11 It's an application filed by James A. Kay, Jr. re: Call
- 12 Sign WIL462, a two-page exhibit.
- I ask that WTB Exhibit 231 be identified. It's
- 14 Kay's loading record re Call Sign WIL462, a two-page
- 15 exhibit.
- I ask that WTB Exhibit 232 be identified. It's
- 17 Kay's available customer records for customers listed on
- loading records for call sign WIL462, a two-page exhibit.
- 19 I ask that Exhibit 233 be identified. It's an
- 20 excerpt from the Commission database record re: Call Sign
- 21 WIL522. It's an eight-page exhibit.
- I ask that Exhibit 234 be identified. It's Radio
- 23 Station License Call Sign WIL522, a five-page exhibit.
- I ask that Exhibit 235 be identified. It's an
- 25 application filed by James A. Kay, Jr. re: Call Sign

- 1 WIL522, a two-page exhibit.
- I ask that 236 be identified. It's Kay's loading
- 3 record re: Call Sign WIL522, a four-page exhibit.
- 4 I ask that WTB Exhibit 237 be identified. It's
- 5 Kay's available customer records for customers listed on
- 6 loading records for Call Sign WIL522. That's an eight-page
- 7 exhibit.
- 8 I ask that WTB Exhibit 238 be identified. That's
- 9 an excerpt from the Commission's database record re: Call
- 10 Sign WNMT755, a four-page exhibit.
- I ask that Exhibit 239 be identified. It's Kay's
- loading record re: Call Sign WNMT755. That's a one-page
- 13 exhibit.
- I ask that WTB Exhibit 240 be marked and
- 15 identified. That's Kay's available customer records for
- 16 customers listed on loading records for call sign WNMT755.
- 17 And that's a five-page exhibit.
- 18 I ask that WTB Exhibit 241 be marked and
- 19 identified. That's an excerpt from the Commission database
- 20 record re: Call Sign WNQK532. That's a four-page exhibit.
- 21 I ask that WTB Exhibit 242 be marked and
- 22 identified. That's Kay's loading record re: Call Sign
- 23 WNKQ532, a one-page exhibit.
- I ask that WTB Exhibit 243 be marked and
- 25 identified, Kay's available customer records for customers

- listed on loading records for call sign WNQK532. That's a
- 2 two-page exhibit.
- I ask that WTB Exhibit 244 be identified, excerpt
- 4 from Commission database record re: Call Sign WNXC713.
- 5 That's a four-page exhibit.
- I ask that WTB Exhibit 245 be marked and
- 7 identified, Kay's loading record re: Call Sign WNXC713, a
- 8 two-page exhibit.
- 9 I ask that WTB Exhibit 246 be marked and
- identified, Kay's available customer records for customers
- listed on loading records for call sign WNXC713. It's a 11-
- 12 page exhibit.
- 13 I ask that WTB Exhibit 247 be marked and
- 14 identified. That's excerpt from Commission database records
- re: Call Sign WNXW549, a four-page exhibit.
- 16 I ask that WTB Exhibit 248 be marked and
- 17 identified, Kay's loading record re: Call Sign WNXW549, a
- 18 one-page exhibit.
- 19 I ask that WTB Exhibit 249 be marked and
- 20 identified. It's Kay's available customer records for
- 21 customers listed on loading records for call sign WNXW549.
- 22 And that's a 15-page exhibit.
- 23 CHIEF JUDGE CHACKIN: The documents described by
- 24 Counsel will be marked for identification as Bureau Exhibits
- 25 190 through 249.

| 1 | (The documents referred to |
|----|--|
| 2 | were marked for identification |
| 3 | as Bureau Exhibits 190 through |
| 4 | 249.) |
| 5 | MR. KNOWLES-KELLETT: Okay. I ask that WTB |
| 6 | Exhibit 250, excerpt from Commission database record re: |
| 7 | Call Sign WNYR747 be marked and identified. It's a four- |
| 8 | page exhibit. |
| 9 | I ask that WTB Exhibit 251, Kay's loading record |
| 10 | re: Call Sign WNYR747 be marked and identified. It's a |
| 11 | one-page exhibit. |
| 12 | I ask that WTB Exhibit 252, Kay's available |
| 13 | customer records for customers listed on loading records for |
| 14 | call sign WNYR747 be marked and identified. It's a seven- |
| 15 | page exhibit. |
| 16 | I ask that WTB Exhibit 253, exhibit from |
| 17 | Commission database record re: Call Sign WNVL447 be marked |
| 18 | and identified. It's a four-page exhibit. |
| 19 | I ask WTB 254, Kay's loading record re: Call Sign |
| 20 | WNZL447 be marked and identified. It's a one-page exhibit. |
| 21 | I ask that WTB Exhibit 255, Kay's available |
| 22 | customer records for the customers listed on loading records |
| 23 | for call sign WNZL447 be marked and identified. It's a one- |
| 24 | page exhibit. |
| 25 | I ask that WTB Exhibit 256, excerpt from |

- 1 Commission database record re: Call Sign WPAP683 be marked
- 2 and identified. It's a four-page exhibit.
- I ask that WTB Exhibit 257, Kay's loading record
- 4 re: Call Sign WPAP683 be marked and identified. It's a two-
- 5 page exhibit.
- I would like to go back. WTB Exhibit 255 was a
- 7 four-page exhibit, Your Honor. And I apologize for the
- 8 error.
- 9 CHIEF JUDGE CHACKIN: All right.
- 10 MR. KNOWLES-KELLETT: WTB Exhibit 258, Kay's
- 11 available customer records for customers listed on loading
- 12 records for call sign WPAP683, I ask that it be marked and
- identified. It's a five-page exhibit.
- I ask that WTB 259, excerpt from Commission
- 15 database record re: Call Sign WPBR746 be marked and
- 16 identified. It's a six-page exhibit.
- 17 I ask that WTB Exhibit 260, Radio Station License
- 18 Call Sign WPBR746 be marked and identified. It's a two-page
- 19 exhibit.
- I ask that WTB Exhibit 261, application filed by
- James A. Kay, Jr. re: Call Sign WPBR746 be marked and
- 22 identified. It's a two-page exhibit.
- I ask that WTB Exhibit 262, Kay's loading record
- re: Call Sign WPBR746 be marked and identified. It's a
- 25 two-page exhibit.

- I ask that WTB Exhibit 263, Kay's available
- 2 customer records for customers listed on loading records for
- 3 call sign WPBR746 be marked and identified. That's a one-
- 4 page exhibit.
- I ask that WTB Exhibit 264, excerpt from
- 6 Commission database record re: Call Sign WPBX246 be marked
- 7 and identified. It's a five-page exhibit.
- I ask that that WTB Exhibit 265, Kay's loading
- 9 record re: Call Sign WPBX246 be marked and identified.
- 10 It's a one-page exhibit.
- I ask that WTB Exhibit 266, Kay's available
- 12 customer records for customers listed on loading records for
- 13 Call Sign WPBX246 be marked and identified. It's a three-
- 14 page exhibit.
- I ask that WTB Exhibit 267, excerpt from
- 16 Commission database record re: Call Sign WPBX247 be marked
- and identified. It's a four-page exhibit.
- I ask that WTB Exhibit 268, Kay's loading record
- 19 re: call sign WPBX247 be marked and identified. It's a
- 20 one-page exhibit.
- I ask that WTB Exhibit 269, Kay's available
- 22 customer records for customers listed on loading records for
- 23 call sign WPBX247 be marked and identified. It's a one-page
- 24 exhibit.
- I ask that WTB 270, excerpt from Commission

- database record re: Call Sign WPBZ518 be marked and
- 2 identified. It's a four-page exhibit.
- I ask that WTB Exhibit 271, Kay's loading record
- 4 re: Call Sign WPBZ518 be marked and identified. It's a
- 5 one-page exhibit.
- I ask that WTB Exhibit 272, Kay's available
- 7 customer records for customers listed on loading records for
- 8 call sign WPBZ518 be marked and identified. It's a four-
- 9 page exhibit.
- I ask that WTB Exhibit 273, excerpt from
- 11 Commission database record re: Call Sign WPEE253 be marked
- 12 and identified. It's a four-page exhibit.
- I ask that WTB Exhibit 274, Radio Station License
- 14 Call Sign WPEE 253 be marked and identified. It's a two-
- 15 page exhibit.
- I ask that WTB Exhibit 275, application filed by
- 17 James A. Kay, Jr. re: Call Sign WPEE253 be marked and
- 18 identified. It's a two-page exhibit.
- I ask that WTB Exhibit 276, Kay's loading record
- 20 re: Call Sign WPEE253 be marked and identified. It's a
- 21 two-page exhibit.
- I ask that WTB Exhibit 277, Kay's available
- 23 customer records for customers listed on loading records for
- 24 Call Sign WPEE253 be marked and identified. It's a two-page
- 25 exhibit.

- I ask that WTB Exhibit 278, excerpt from
- 2 Commission database record re: Call Sign WQP957 be marked
- 3 and identified. It's a four-page exhibit.
- I ask that WTB Exhibit 279, Kay's loading record
- 5 re: Call Sign WQP957 be marked and identified. It's a one-
- 6 page exhibit.
- 7 I ask that WTB Exhibit 280, Kay's available
- 8 customer records for customers listed on loading records for
- 9 Call Sign WQP957 be marked and identified. It's a two-page
- 10 exhibit.
- I ask that WTB Exhibit 281, Kay database records
- produced by Vincent Cordaro entitled, "Cust01.dbf." It's a
- 13 154-page exhibit, be marked and identified.
- 14 I ask that WTB Exhibit 282, Kay database records
- 15 produced by Vincent Cordaro, "Cust02.dbf" be marked and
- 16 identified. It's a 12-page exhibit.
- 17 I ask that WTB Exhibit 283, Kay database records
- produced by Vincent Cordaro, "Cust03.dbf" be marked and
- 19 identified. It's a 12-page exhibit.
- 20 I ask that WTB 284, Kay database records produced
- 21 by Vincent Cordaro, "Cust04.dbf" be marked and identified.
- 22 It's a 12-page exhibit.
- 23 I ask that WTB Exhibit 285, Kay database records
- 24 produced by Vincent Cordaro, "Cust05.dfb" be marked and
- identified. It's a 12-page exhibit.

- I ask that WTB Exhibit 286, a letter dated June
- 2 17, 1992 from James A. Kay, Jr. to B & S Pallets concerning
- 3 Kay's rates be marked and identified. It's a one-page
- 4 exhibit.
- I ask that WTB Exhibit 287, a letter dated
- 6 September 6, 1994 from Michael Ketelsleger,
- 7 K-E-T-E-L-S-L-E-G-E-R to Jim Kay, Jr. with handwritten note
- 8 regarding response be marked and identified. It's a one-
- 9 page document.
- 10 CHIEF JUDGE CHACKIN: The documents described will
- be marked for identification as Bureau Exhibits 250 to 287.
- 12 (The documents referred to
- were marked for identification
- as Exhibits 250 to 287.)
- 15 MR. KNOWLES-KELLETT: I ask that WTB Exhibit 288,
- 16 summary chart re: Forest Service Permits be marked and
- 17 identified. Oh. And Your Honor, I would note on this one,
- 18 that this is another one of the compendiums that we're not
- 19 going to move into evidence.
- 20 CHIEF JUDGE CHACKIN: All right. 288 will not be
- 21 offered. All right.
- 22 MR. KNOWLES-KELLETT: I ask that WTB Exhibit 289,
- Forest Service Permits produced by James A. Kay, Jr. be
- 24 marked and identified. This is a 369-page exhibit.
- I ask that WTB Exhibit --

- 1 CHIEF JUDGE CHACKIN: Wait. Before we go on, the
- 2 two documents that will be marked for identification is
- 3 Bureau Exhibits 288 and 289 with the understanding that
- 4 Bureau Exhibit 288 is not being offered.
- 5 MR. KNOWLES-KELLETT: We're marking it and
- 6 identifying it solely for purposes of producing --
- 7 conserving the numbering.
- 8 CHIEF JUDGE CHACKIN: I understand.
- 9 MR. KNOWLES-KELLETT: I ask that WTB Exhibit 290,
- 10 Amended Responses to Wireless Telecommunications Bureau's
- 11 First Set of Interrogatories be marked and identified. It's
- 12 a 23-page exhibit.
- I ask that WTB Exhibit 291, Summary of Results of
- 14 Inspection Report of Stations Licensed to James A. Kay, Jr.
- 15 Conducted by the Compliance and Information Bureau of the
- 16 Federal Communications Commission be marked and identified.
- 17 It's a 22-page document.
- I ask that WTB Exhibit 292, 16 customer records of
- 19 James A. Kay, Jr. be marked and identified. It's a 16-page
- 20 exhibit.
- I would ask that WTB Exhibit 293, invoices
- reflecting purchases of repeater equipment by James A. Kay,
- Jr. in 1994 be marked and identified. It's a five-page
- 24 exhibit.
- I ask that WTB Exhibit 294, NABER Frequency

- 1 Coordination Supplement filed on behalf of Carla Pfeifer --
- 2 that's P-F-E-I-F-E-R, dated August 30, 1989 be marked and
- 3 identified. It's a one-page exhibit.
- I ask that WTB Exhibit 295 be marked and
- 5 identified. It's NABER Frequency Coordination Supplement
- filed on behalf of Carla Pfeifer. It's also a one-page
- 7 exhibit.
- 8 I ask that WTB Exhibit 296, NABER Frequency
- 9 Coordination Supplement filed on behalf of Carla Pfeifer
- dated August 28, 1986 and a check be marked and identified.
- 11 It's a one-page exhibit. It's just a copy of a check.
- I ask that WTB Exhibit 297, letter dated August
- 13 19, 1988 from Carla Pfeifer to W. Riley Hollingsworth be
- 14 marked and identified. It's a one-page exhibit.
- 15 I ask that WTB Exhibit 298, a letter dated August
- 16 3, 1987 from Carla Pfeifer to the FCC be marked and
- 17 identified. It's a one-page exhibit.
- 18 I ask that WTB Exhibit 299, a letter dated August
- 19 31, 1987 from Carla Pfeifer to W. Riley Hollingsworth be
- 20 marked and identified. It's a one-page exhibit.
- 21 I ask that WTB Exhibit 300, lease agreement
- 22 between -- dated June 1987 between Carla Pfeifer and James
- 23 A. Jay be marked and identified. It's a one-page exhibit.
- I ask that WTB Exhibit 301, invoice of Buddy Sales
- 25 addressed to Carla Pfeifer dated May 29, 1987 be marked and

- identified. It's a one-page exhibit.
- I ask that WTB Exhibit 302, a check of David
- 3 Pfeifer and Carla Pfeifer made payable to Buddy Sales dated
- 4 August 28, 1987 be marked and identified. It's a one-page
- 5 exhibit.
- I ask that WTB Exhibit 303, NABER Frequency
- 7 Coordination Supplement filed on behalf of Carla Pfeifer,
- 8 dated October 29, 1987 be marked and identified. It's a
- 9 one-page exhibit.
- I ask that WTB Exhibit 304, a letter dated August
- 11 4, 1987 from Carla Pfeifer to the FCC be marked and
- identified. It's a one-page exhibit.
- I ask that WTB Exhibit 305, Radio Station License
- 14 WNHD783 be marked and identified. It's a one-page exhibit.
- 15 I ask that WTB Exhibit 306, application filed in
- the name of Roy Jensen d/b/a Consolidated Financial Holdings
- 17 be marked and identified. It's a three-page exhibit.
- 18 I ask that WTB Exhibit 307, Radio Station License
- 19 WNUG662 be marked and identified. It's a one-page exhibit.
- 20 I ask that WTB Exhibit 308, a Radio Station
- License for WNXV559 be marked and identified. It's a one-
- 22 page exhibit.
- 23 I ask that WTB Exhibit 309, Radio Station License
- 24 WNNE920 be marked and identified. It's a one-page exhibit.
- I ask that WTB Exhibit 310, commission loading

- 1 cards for Station WNXS450 and WNYR747 licensed to James A.
- 2 Kay, Jr. be marked and identified. That's a two-page
- 3 exhibit.
- I ask that WTB Exhibit 311, a letter dated June
- 5 11, 1992 from James A. Kay, Jr. to the FCC with attached
- 6 application be marked and identified. It's a three-page
- 7 exhibit.
- 8 I ask that WTB Exhibit 312, a fax cover sheet from
- 9 Jonathan Lunenfeld, L-U-N-E-N-F-E-L-D at NABER, to James A.
- 10 Kay, Jr. dated July 14, 1992, with attached application
- 11 signed by Vincent Cordaro be marked and identified. That's
- 12 a three-page exhibit.
- I ask that WTB Exhibit 313, Radio Station License
- 14 WNXM915 be marked and identified. It's a one-page exhibit.
- 15 I ask that WTB Exhibit 314, draft letter dated
- 16 September **, 1992 from Dennis C. Brown, Esq. to Ralph A.
- 17 Haller, Chief, Private Radio Bureau be marked and
- 18 identified. That's a four-page exhibit.
- I ask that WTB Exhibit 315, letter dated September
- 20 4, 1992 from Vince Cordaro to the FCC be marked and
- 21 identified. That's a two-page exhibit.
- I ask that WTB Exhibit 316, Radio Station License
- WPBB695 be marked and identified. That's a one-page
- 24 exhibit.
- I ask that WTB Exhibit 317, Radio Station License

- 1 WNPY680 issued September 30, 1992 be marked and identified.
- 2 That's a one-page exhibit.
- I ask that WTB Exhibit 318, Radio Station License
- 4 WNPY680, issued May 11, 1993 be marked and identified. It's
- 5 a two-page exhibit.
- I ask that WTB Exhibit 319, undated note entitled,
- 7 "Vince Licenses" be marked and identified. That's a one-
- page exhibit.
- 9 I ask that WTB Exhibit 320, a letter dated August
- 10 25, 1993 from Dennis C. Brown, Esq. to the Federal
- 11 Communications Commission be marked and identified. That's
- 12 a one-page exhibit.
- I ask that WTB Exhibit 321, Application to assign
- 14 License WNXR890 to James A. Kay, Jr. and to Modify License,
- signed by James A. Kay, Jr. April 24, 1994 be marked and
- identified. That's a five-page exhibit.
- 17 I ask that WTB Exhibit 322, Radio System
- 18 Management and Marketing Agreement between James A. Kay, Jr.
- and Vince Cordaro dated November 11, 1994 be marked and
- 20 identified. That's a nine-page exhibit.
- I ask that WTB Exhibit 323, a Radio System
- 22 Management and Marketing Agreement between James A. Kay, Jr.
- and Vince Cordaro dated December 30, 1994 be marked and
- 24 identified. It's a nine-page exhibit.
- I ask that WTB Exhibit 324, a check of James A.

| 1 | Kay, Jr. made payable to Vince Cordaro, issued December 30, |
|----|--|
| 2 | 1994 be marked and identified. That's a one-page exhibit. |
| 3 | I ask that WTB Exhibit 325, a letter dated April |
| 4 | 14, 1995 from Vincent S. Cordaro to Mr. Terry Fishel be |
| 5 | marked and identified. That's a one-page exhibit. |
| 6 | I ask that WTB Exhibit 326, Radio System |
| 7 | Management and Marketing Agreement between James A. Kay, Jr. |
| 8 | and Jerry Gales dated November 2, 1994 be marked and |
| 9 | identified. It's a nine-page exhibit. |
| 10 | I ask that WTB Exhibit 327, that's the initial |
| 11 | decision of Administrative Law Judge John M. Frysiak, In the |
| 12 | Matter of Marc D. Sobel, WT Docket No. 97-56, FCC 97D-13 |
| 13 | (released November 28, 1997) be marked and identified. |
| 14 | That's a 25-page exhibit. |
| 15 | I ask that WTB Exhibit 328, the hearing transcript |
| 16 | in WT Docket No. 97-56, Volume 2 be marked and identified. |
| 17 | That's a 196-page exhibit. |
| 18 | I ask that WTB Exhibit |
| 19 | CHIEF JUDGE CHACKIN: Wait a minute. The |
| 20 | documents described will be marked for identification as |
| 21 | Bureau Exhibits 290 through 328. |
| 22 | (The documents referred to |
| 23 | were marked for identification |
| 24 | as Bureau Exhibits 290 through |
| 25 | 328.) |

- 1 MR. KNOWLES-KELLETT: Thank you, Your Honor. I
- 2 ask that WTB Exhibit 329, hearing transcript in WT Docket
- 3 No. 97-56, Volume 3 be marked and identified. That's a 170-
- 4 page exhibit.
- We ask that WTB Exhibit 330, Orders in WT Docket
- 6 No. 97-56 Correcting Hearing Transcript, be marked and
- 7 identified. That's a five-page document.
- 8 I ask that WTB Exhibit 331, applications for SMR
- 9 licenses filed in the name of Marc Sobel be marked and
- 10 identified. It's a 30-page exhibit.
- I ask that WTB Exhibit 322, letter dated March 18,
- 12 1993 from Marc Sobel to the Federal Communications
- Commission be marked and identified. That's a seven-page
- 14 exhibit.
- I ask that WTB Exhibit 333, unredacted copies of
- 16 invoices submitted to Commission in redacted form with WTB
- 17 Exhibit 332 be marked and identified. That's a three-page
- 18 exhibit.
- 19 I ask that WTB Exhibit 334, an undated letter
- 20 (Bates Stamp Numbering start with 142) from Marc Sobel to
- 21 the FCC be marked and identified. It's a seven-page
- 22 exhibit.
- I ask that WTB Exhibit 335, unredacted copies of
- 24 invoices submitted to the Commission in redacted form with
- 25 WTB Exhibit 334 be marked and identified. And that's a

- three-page exhibit.
- I ask that WTB Exhibit 336, an undated letter
- 3 (Bates Stamp Numbering start with 280) from Marc Sobel to
- 4 the FCC be marked and identified. It's a seven-page
- 5 exhibit.
- I ask that WTB Exhibit 337, unredacted copies of
- 7 invoices submitted to the Commission in redacted form with
- 8 the previous exhibit, WTB Exhibit 336 be marked and
- 9 identified. That's a four-page exhibit.
- I ask that WTB Exhibit 338, invoices submitted to
- 11 Kay by Sobel for work done be marked and identified. That's
- 12 an 80-page exhibit.
- I ask that WTB Exhibit 339, Radio System
- 14 Management and Marketing Agreement dated October 28, 1994 be
- 15 marked and identified. That's a nine-page exhibit.
- I'd note that this agreement is between James A.
- 17 Kay and Marc Sobel. We have other exhibits with similar
- 18 titles.
- I ask that WTB Exhibit 340, Radio System
- 20 Management and Marketing Agreement December 30, 1994 between
- 21 Kay and Sobel be marked and identified. That's a nine-page
- 22 exhibit.
- I ask that WTB Exhibit 341, Addendum and Amendment
- 24 to Radio System Management and Marketing Agreement dated
- 25 September 30, 1994 be marked and identified. That's a one-

- 1 page exhibit. 2 I ask that WTB Exhibit 342, Motion to Enlarge Change or Delete Issues, submitted in WT Docket No. 94-147 3 by James A. Kay on January 12, 1995 be marked and 5 identified. That's a 26 page exhibit. I ask that WTB Exhibit 343, Motion to Enlarge Change or Delete Issues submitted in WT Docket No. 94-147 by 7 James A. Kay, Jr. on January 25, 1995 be marked and 8 identified. That's a 23-page exhibit. 9 I ask that WTB Exhibit 344, Agreement to Purchase 10 Assets of Airwave Communications dated January 25, 1995 be 11 marked and identified. That's a seven-page exhibit. 12 I ask that WTB Exhibit 345, excerpt from 13 Commission Database record re: Call Sign WIL663 be marked 14 15 and identified. That's a five-page exhibit. CHIEF JUDGE CHACKIN: The documents described will 16 17 be marked for identification as Bureau Exhibits 329 through 345. 18 19 (The documents referred to 20 were marked for identification 21 as Bureau Exhibits 329 through
- 23 CHIEF JUDGE CHACKIN: We'll take a 10 minute break 24 before we begin any other exhibits.
- 25 (Whereupon, a short break was taken.)

22

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345.)

| 1 | CHIEF JUDGE CHACKIN: Mr. Schauble? |
|----|--|
| 2 | MR. SCHAUBLE: Your Honor, shall I ask that the |
| 3 | exhibits be admitted into evidence one at a time? |
| 4 | CHIEF JUDGE CHACKIN: We'll do it one at a time. |
| 5 | MR. SCHAUBLE: Okay. Your Honor, at this time I |
| 6 | move WTB Exhibit Number 1 into evidence. |
| 7 | CHIEF JUDGE CHACKIN: Any objections? |
| 8 | MR. SHAINIS: Your Honor, I would have no |
| 9 | objection providing that Mr. Schauble tell me who the |
| 10 | sponsoring witness this exhibit is. |
| 11 | MR. SCHAUBLE: Your Honor, as we stated in our |
| 12 | index to the exhibit, Mr. Kay is the sponsoring witness of |
| 13 | the exhibit. This is the original letter of inquiry that |
| 14 | was sent to him, and it's being offered for the purpose of |
| 15 | notice of what was being required of Mr. Kay. In his |
| 16 | Request for Admissions, he admitted the genuineness of this |
| 17 | document. |
| 18 | MR. SHAINIS: Well, Your Honor, if the document is |
| 19 | going to be used for the truth of the matter asserted in the |
| 20 | document, Mr. Kay is not the author of the document, so I |
| 21 | would object to the document unless Mr. Hollingsworth will |
| 22 | be produced or whoever has the initials AMW, who I presume |
| 23 | drafted the document for Mr. Hollingsworth's signature. |
| 24 | CHIEF JUDGE CHACKIN: Let's find out. Is the |
| 25 | document being offered for the truth, or is the document |
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- being offered as to a letter that was sent to Mr. Kay? If
- you're offering it for the truth, obviously, only Mr.
- 3 Hollingsworth could testify as to the matter within there.
- 4 MR. SCHAUBLE: The latter, Your Honor.
- 5 CHIEF JUDGE CHACKIN: Well, if it's the latter,
- 6 then there's no problem. It's the letter which was sent to
- 7 Mr. Kay. It's not being offered for the truth.
- 8 Any objection on that basis, Mr. Shainis?
- 9 MR. SHAINIS: No objection. Just I would like to
- 10 put the Bureau on notice that I may want Mr. Hollingsworth
- for cross-examination on all the letters that he signed.
- 12 CHIEF JUDGE CHACKIN: Well, since the document is
- not being offered for truth, there's no purpose for Mr.
- 14 Hollingsworth to appear. If you want to call him as a --
- 15 well, we'll have to see what the other letters are.
- But let me say this. If all the letters are being
- offered just as letters which were sent to Mr. Kay and for
- 18 nothing more, and not being offered for the truth of the
- 19 matters contained therein, then there's no basis to cross-
- 20 examine Mr. Hollingsworth.
- 21 If, however, any of this material is being offered
- for the truth of the matters contained in Mr.
- 23 Hollingsworth's statements, namely, that these are facts
- 24 establishing Kay's wrongdoing, then of course, you would
- have the right to cross-examine Mr. Hollingsworth.

- So, we'll have to find out for what purposes these
- 2 letters are being used.
- MR. SHAINIS: Your Honor, but I believe you hit
- 4 the nail on the head. And I think the Bureau would have to
- admit that they're going to be used for facts established
- 6 the alleged wrongdoing by Mr. Kay.
- 7 CHIEF JUDGE CHACKIN: Well, they're being used
- 8 just as allegations made against Mr. Kay and nothing more.
- 9 MR. SCHAUBLE: Your Honor, we are not going to use
- 10 the 308(b) letters as -- in an attempt to prove substantive
- allegations that Kay inflated his loading or anything.
- 12 That's not the purpose. The purpose is -- these were
- 13 letters of inquiry. These set the factual predicate.
- 14 CHIEF JUDGE CHACKIN: And which Kay responded to.
- 15 So, that's all they're being used for. They're not being
- used for the truth of the matters therein. So, it would be
- 17 inappropriate if there was an attempt to use it for that
- 18 purpose, I might add. There'd be no proof. They're just
- 19 merely letters of inquiry. That's all they're being used
- 20 for.
- 21 MR. SHAINIS: Your Honor, there is a 308(b) issue
- 22 which you're aware of.
- 23 CHIEF JUDGE CHACKIN: I am aware of that.
- MR. SHAINIS: The substance of the issue deals
- 25 with these letters.

| 1 | CHIEF JUDGE CHACKIN: But I assume that it deals |
|----|--|
| 2 | with the responses of Mr. Kay to these letters. |
| 3 | MR. SHAINIS: But the letters form the factual |
| 4 | basis for their response or as the Bureau would like to say, |
| 5 | the lack of response by Mr. Kay to the letters. I don't |
| 6 | think you can divorce one from the other. |
| 7 | CHIEF JUDGE CHACKIN: Well, I'll just have to see |
| 8 | how the Bureau intends to use these letters. The way I see |
| 9 | it, these are a letter of inquiry to Mr. Kay well, as far |
| 10 | as the first one, the Bureau has stated it's only using this |
| 11 | as a letter of inquiry to Mr. Kay. It's not offering it for |
| 12 | the truth of the matters contained herein. On that basis I |
| 13 | will receive Bureau Exhibit 1. |
| 14 | (The document referred to, |
| 15 | having been previously marked |
| 16 | for identification as Bureau |
| 17 | Exhibit 1, was received in |
| 18 | evidence.) |
| 19 | MR. SCHAUBLE: Your Honor, at this time I move WTB |
| 20 | Exhibit Number 2 into evidence. |
| 21 | CHIEF JUDGE CHACKIN: Exhibit 2 is what? That is |
| 22 | the response by the law firm, Dennis C. Brown? |
| 23 | MR. SCHAUBLE: Correct, Your Honor. |
| 24 | CHIEF JUDGE CHACKIN: Mr. Hollingsworth? |
| 25 | MR. SCHAUBLE: There are two letters dated April |

- 1 7, 1994 from the law firm to the FCC. Those are Exhibits 2
- 2 and 3.
- 3 CHIEF JUDGE CHACKIN: Any objections to these
- 4 documents?
- 5 MR. SHAINIS: Your Honor, I would like to take
- 6 them seriatim if I might.
- 7 CHIEF JUDGE CHACKIN: All right. Let's take
- 8 Exhibit 2 then.
- 9 MR. SHAINIS: Exhibit 2 -- Your Honor, again,
- 10 there's no sponsoring witness of this. Mr. Kay did not
- draft the letter. So, if the Bureau is -- I don't know how
- Mr. Kay can be the sponsoring witness the way the Bureau
- 13 perceives --
- 14 CHIEF JUDGE CHACKIN: The Bureau has to put in
- 15 their case.
- 16 MR. SCHAUBLE: Your Honor, Mr. Kay admitted that
- 17 this letter was sent on his behalf.
- 18 CHIEF JUDGE CHACKIN: Well, if he did, then it's
- in evidence. If he didn't, then we just have a letter and
- 20 we just have to -- we'll just have to wait and see. The
- 21 Bureau has to prove their case.
- I agree with you this is just a letter from
- 23 counsel, and unless the Bureau proves some connection
- 24 between counsel and Mr. Kay, that Mr. Kay was apprised of
- 25 this letter and knew the contents and agreed to it, that's

| 1 | up to the Bureau to prove. Right now all we have is a |
|----|---|
| 2 | letter from counsel. |
| 3 | MR. SHAINIS: That's fine, Your Honor. |
| 4 | CHIEF JUDGE CHACKIN: And I'll receive it for that |
| 5 | purpose as a response from counsel. So, Bureau Exhibit 2 is |
| 6 | received. |
| 7 | (The document referred to, |
| 8 | having been previously marked |
| 9 | for identification as Bureau |
| 10 | Exhibit 2, was received in |
| 11 | evidence.) |
| 12 | MR. SCHAUBLE: Your Honor, at this time I move |
| 13 | Bureau Exhibit 3 into evidence. |
| 14 | CHIEF JUDGE CHACKIN: Again, this is another |
| 15 | letter from counsel. And again, the Bureau has to prove |
| 16 | that Mr. Kay approved of this letter or affirmed it in some |
| 17 | way, accepted it. Bureau Exhibit 3 will also be received. |
| 18 | (The document referred to, |
| 19 | having been previously marked |
| 20 | for identification as Bureau |
| 21 | Exhibit 3, was received in |
| 22 | evidence.) |
| 23 | CHIEF JUDGE CHACKIN: Next exhibit? |
| 24 | MR. SCHAUBLE: Your Honor, I move Bureau Exhibit 4 |
| 25 | into evidence. Again, this is not being offered this is |

- a letter from Mr. Hollingsworth to Mr. Kay. Again, this is
- 2 not being offered to prove the truth of the matter asserted,
- 3 the letter received by Mr. Kay from the FCC in connection.
- 4 And Mr. Kay has previously admitted the genuineness of this
- 5 document.
- 6 CHIEF JUDGE CHACKIN: Any objections?
- 7 MR. SHAINIS: The same objection as before, Your
- 8 Honor.
- 9 CHIEF JUDGE CHACKIN: All right. Bureau Exhibit 4
- 10 is received.
- 11 (The document referred to,
- having been previously marked
- 13 for identification as Bureau
- 14 Exhibit 4, was received in
- 15 evidence.)
- MR. SCHAUBLE: Your Honor, at this time move
- 17 Bureau Exhibit 5 into evidence.
- 18 CHIEF JUDGE CHACKIN: Again, it's up to the Bureau
- 19 to prove that Mr. Kay authorized this letter or somehow
- 20 approved of its contents. Any objection?
- MR. SCHAUBLE: Or an agency would do, wouldn't it?
- 22 CHIEF JUDGE CHACKIN: Well, you'd have to
- establish some sort of agency.
- MR. SCHAUBLE: If we established in fact, his
- 25 attorneys submitting letters on his behalf.

| 1 | MR. SHAINIS: An attorney, by the way Your Honor, |
|----|--|
| 2 | is not an agent. The attorney-client relationship is |
| 3 | different than a principle agent relationship. |
| 4 | MR. KNOWLES-KELLETT: For this purpose, it would |
| 5 | be one of agency. |
| 6 | MR. SHAINIS: For what purposes? |
| 7 | MR. KNOWLES-KELLETT: For purposes of responding |
| 8 | to the FCC inquiries, he was acting on behalf of Kay |
| 9 | MR. SHAINIS: As his attorney, but not as his |
| 10 | agent. There is a difference. |
| 11 | CHIEF JUDGE CHACKIN: Well, you may have to call |
| 12 | - it depends on the testimony of Mr. Kay, you may have to |
| 13 | call this lawyer. |
| 14 | MR. KNOWLES-KELLETT: Who has admitted that he |
| 15 | sent it on Kay's behalf. |
| 16 | CHIEF JUDGE CHACKIN: Well, we'll just have to |
| 17 | wait to see what Kay says about it. He says he's on behalf |
| 18 | of Mr. Kay, but you may have to call this lawyer. I don't |
| 19 | know. |
| 20 | In any event, I will receive Bureau Exhibit 5 as a |
| 21 | letter from Brown and Schwaniger to W. Riley Hollingsworth |
| 22 | and for no other purpose. |
| 23 | (The document referred to, |
| 24 | having been previously marked |
| 25 | for identification as Bureau |

| 1 | Exhibit 5, was received in |
|----|--|
| 2 | evidence.) |
| 3 | MR. SHAINIS: Your Honor, so that the Bureau |
| 4 | doesn't I think the Bureau should prepare a subpoena |
| 5 | for is it Mr. Brown who signed the letter? |
| 6 | MR. KNOWLES-KELLETT: It is Mr. Brown. He signed |
| 7 | the letter. |
| 8 | MR. SHAINIS: I think they should subpoena Mr. |
| 9 | Brown. But if it's not needed, that's fine, but at least |
| 10 | they'll have the subpoena. They can't then claim if I |
| 11 | prepare the subpoena or surprise. |
| 12 | CHIEF JUDGE CHACKIN: And I assume Mr. Kay will |
| 13 | not object on the grounds of attorney-client privilege? |
| 14 | MR. SHAINIS: I wouldn't make that assumption |
| 15 | either. It depends what the questions are. I mean, he's |
| 16 | clearly |
| 17 | CHIEF JUDGE CHACKIN: Well, we're talking about |
| 18 | the contents of these letters, whether Mr. Kay authorized |
| 19 | him to |
| 20 | MR. SHAINIS: Yes. I'm sure Mr. Kay would not |
| 21 | object under grounds of privilege if there's the substance |
| 22 | of any conversations that Mr. Kay had. |
| 23 | CHIEF JUDGE CHACKIN: Oh, I'm not talking about |
| 24 | that. I'm talking about this letter and whether it was |
| 25 | done. |

| 1 | MR. | SH | AINIS | Right. |
|---|------|----|-------|----------|
| 2 | CHIE | F | JUDGE | CHACKIN: |

CHIEF JUDGE CHACKIN: Mr. Kay was aware of it and

3 approved it. Well, we'll see where we go from here, but

4 you've been put on notice that question has been raised as

5 to whether Mr. Kay gave his approval of this letter or

6 contents or was aware of its contents, or whether Mr. Brown

7 just wrote this letter. Whether he sent a copy to Mr. Kay,

8 on that we don't know that either I think on the basis of

9 the letter, do we?

10 MR. SCHAUBLE: Your Honor, I think the underlying

11 record will establish --

MR. SHAINIS: And the other issue, of course, is

when Mr. Kay was aware of the letter. Was it after it was

sent, before it was sent? I mean, that is all relevant.

15 CHIEF JUDGE CHACKIN: I understand. It's up to

16 the Bureau to establish those facts, whether they had the

prior approval of Mr. Kay, whether Mr. Kay was given a copy

18 of it before it was sent, whether it ratified it afterwards.

19 I don't know what the facts are. Apparently -- there's no

20 indication that a copy of this was sent to Mr. Kay, at least

21 there's no indication in the letter itself. Mr. Kay is not

22 cc'd so --

MR. SHAINIS: Right. Your Honor, in discovery I

24 don't believe the Bureau asked those type of questions, as

25 to when Mr. Kay knew about it.

| 1 | CHIEF JUDGE CHACKIN: Well, presumably, they'll |
|----|--|
| 2 | develop it now that they're aware of what the problems could |
| 3 | be. |
| 4 | MR. SCHAUBLE: Your Honor, at this time move WTB |
| 5 | Exhibit Number 6 into evidence. Again, this is not being |
| 6 | offered to prove the truth of the matter asserted, but is |
| 7 | notice of a letter sent from the FCC to Mr. Kay. I believe |
| 8 | in this case, Mr. Kay's counsel. |
| 9 | CHIEF JUDGE CHACKIN: Any objection for that |
| 10 | limited purpose? |
| 11 | MR. SHAINIS: For that limited purpose, no, Your |
| 12 | Honor. |
| 13 | CHIEF JUDGE CHACKIN: All right. Bureau Exhibit 6 |
| 14 | is received. |
| 15 | (The document referred to, |
| 16 | having been previously marked |
| 17 | for identification as Bureau |
| 18 | Exhibit 6, was received in |
| 19 | evidence.) |
| 20 | MR. SCHAUBLE: Your Honor, at this time I move |
| 21 | Bureau Exhibit 7 into evidence. |
| 22 | CHIEF JUDGE CHACKIN: And this is another one of |
| 23 | those letters from Mr. Brown to Mr. Hollingsworth? |
| 24 | MR. SCHAUBLE: Yes. |
| 25 | CHIEF JUDGE CHACKIN: And I will receive it for |

| 1 | the limited purpose of being a letter sent from Brown to Mr. |
|----|--|
| 2 | Hollingsworth. And you'll have to establish that Mr. Kay |
| 3 | approved of this letter, ratified it in some respect. And |
| 4 | it may be necessary to call Mr. Brown or perhaps we can do |
| 5 | through Mr. Kay. |
| 6 | But right now all it is, is a letter from Mr. |
| 7 | Kay's counsel to Mr. Hollingsworth. And it will be received |
| 8 | for that limited purpose. |
| 9 | (The document referred to, |
| 10 | having been previously marked |
| 11 | for identification as Bureau |
| 12 | Exhibit 7, was received in |
| 13 | evidence.) |
| 14 | MR. SCHAUBLE: Understood, Your Honor. At this |
| 15 | time, Your Honor, I move Bureau Exhibit 8 into evidence. |
| 16 | CHIEF JUDGE CHACKIN: And this is |
| 17 | MR. SCHAUBLE: This is another letter from Mr. |
| 18 | Hollingsworth to |
| 19 | CHIEF JUDGE CHACKIN: All right. Again, this will |
| 20 | be received for the limited purpose of constituting a |
| 21 | letter from Mr. Hollingsworth to Mr. Brown, not being |
| 22 | offered for the truth of the matter stated there. |
| 23 | // |
| | |

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24

25

| 1 | (The document referred to, |
|----|---|
| 2 | having been previously marked |
| 3 | for identification as Bureau |
| 4 | Exhibit 8, was received in |
| 5 | evidence.) |
| 6 | MR. SCHAUBLE: Your Honor, at this time I move |
| 7 | Bureau Exhibit 9 into evidence. |
| 8 | CHIEF JUDGE CHACKIN: And nine is a letter from |
| 9 | Brown again to Mr. Hollingsworth. |
| 10 | MR. SCHAUBLE: Dated May 26, 1994. |
| 11 | CHIEF JUDGE CHACKIN: Right. And again, the |
| 12 | document will be received for the limited purpose of |
| 13 | constituting the letter from Mr. Brown to Mr. Hollingsworth |
| 14 | without conceding that Mr. Kay approved of the letter or |
| 15 | ratified its contents, but will be received in that limited |
| 16 | purpose. |
| 17 | (The document referred to, |
| 18 | having been previously marked |
| 19 | for identification as Exhibit |
| 20 | 9, and was received in |
| 21 | evidence.) |
| 22 | MR. SCHAUBLE: Your Honor, at this time I move |
| 23 | Bureau Exhibit 10 into evidence. |
| 24 | CHIEF JUDGE CHACKIN: And 10 is another letter |
| 25 | from Hollingsworth to Brown. And again, it will be received |
| | |

- for the limited purpose between a letter from Hollingsworth
- 2 to Brown, and is not being offered for the truth of the
- 3 matters therein. It will be received for that limited
- 4 purpose.
- 5 (The document referred to,
- 6 having been previously marked
- 7 for identification as Bureau
- 8 Exhibit 10, was received in
- 9 evidence.)
- MR. SCHAUBLE: Your Honor, at this time I move
- 11 Bureau Exhibit 11 into evidence. I would note, Your Honor,
- on the last page of the exhibit, there's a declaration from
- 13 Mr. Kay affirming that this particular response is true and
- 14 correct.
- 15 CHIEF JUDGE CHACKIN: All right.
- 16 MR. SCHAUBLE: So, to that extent, we're in a
- 17 slightly different position than we were.
- 18 CHIEF JUDGE CHACKIN: I agree with you.
- MR. SHAINIS: Are you offering this for the truth
- of the matter asserted?
- MR. KNOWLES-KELLETT: It's a party admission. So,
- 22 if we do offer it as such, it comes in as a party admission.
- 23 CHIEF JUDGE CHACKIN: It's being offered as an
- 24 admission by Mr. Kay. Any objection?
- MR. SHAINIS: Just a moment, Your Honor. No

| 1 | objection. |
|----|---|
| 2 | CHIEF JUDGE CHACKIN: All right. Bureau Exhibit |
| 3 | 11 is received. |
| 4 | (The document referred to, |
| 5 | having been previously marked |
| 6 | for identification as Bureau |
| 7 | Exhibit 11, was received in |
| 8 | evidence.) |
| 9 | MR. SCHAUBLE: Your Honor, at this time I move |
| 10 | Bureau Exhibit 12 into evidence. Again, this is another |
| 11 | letter from Mr. Hollingsworth and again, is being offered |
| 12 | for limited purpose. |
| 13 | CHIEF JUDGE CHACKIN: All right. It will be |
| 14 | received for the limited purpose indicated before and not |
| 15 | for the truth of the matter stated therein. So, Bureau |
| 16 | Exhibit 12 is received. |
| 17 | (The document referred to, |
| 18 | having been previously marked |
| 19 | for identification as Bureau |
| 20 | Exhibit 12, was received in |
| 21 | evidence.) |
| 22 | MR. SCHAUBLE: Your Honor, at this time we move |
| 23 | Bureau Exhibit 13 into evidence. |
| 24 | CHIEF JUDGE CHACKIN: Again, this is being offered |
| 25 | I assume this has not been we don't have a |

| 1 | MR. SCHAUBLE: Correct, Your Honor. We do not. |
|----|--|
| 2 | CHIEF JUDGE CHACKIN: All right. The exhibit will |
| 3 | be received for the limited purpose of showing a letter sent |
| 4 | by Mr. Brown to Mr. Hollingsworth. So, Bureau Exhibit is |
| 5 | received. |
| 6 | (The document referred to, |
| 7 | having been previously marked |
| 8 | for identification as Bureau |
| 9 | Exhibit 13, was received in |
| 10 | evidence.) |
| 11 | MR. SCHAUBLE: Okay. Your Honor, at this time, I |
| 12 | move Bureau Exhibit 14 into evidence. This is another |
| 13 | letter from Mr. Hollingsworth and consistent with our prior |
| 14 | representations is being offered for a limited purpose. |
| 15 | CHIEF JUDGE CHACKIN: All right. The document |
| 16 | will be received. |
| 17 | (The document referred to, |
| 18 | having been previously marked |
| 19 | for identification as Bureau |
| 20 | Exhibit 14, was received in |
| 21 | evidence.) |
| 22 | MR. SCHAUBLE: Your Honor, at this time I move |
| 23 | Bureau Exhibit 15 into evidence. And I would note on page 4 |
| 24 | that this response also contains a declaration from Mr. Kay. |
| 25 | CHIEF JUDGE CHACKIN: So, is this being offered as |
| | |

| 1 | an admission? |
|----|---|
| 2 | MR. SCHAUBLE: Yes, Your Honor. |
| 3 | CHIEF JUDGE CHACKIN: Any objection? |
| 4 | MR. SHAINIS: No, Your Honor. |
| 5 | CHIEF JUDGE CHACKIN: Bureau Exhibit 15 is |
| 6 | received. |
| 7 | (The document referred to, |
| 8 | having been previously marked |
| 9 | for identification as Bureau |
| 10 | Exhibit 15, was received in |
| 11 | evidence.) |
| 12 | MR. SCHAUBLE: Your Honor, at this time I move |
| 13 | Bureau Exhibit 16 into evidence. I would note while this is |
| 14 | a pleading, it also contains an affidavit from Mr. Kay |
| 15 | stating that the matters contained in the pleading are true |
| 16 | and correct, and is being offered as an admission by Mr. |
| 17 | Kay. |
| 18 | CHIEF JUDGE CHACKIN: Any objections? |
| 19 | MR. SHAINIS: Your Honor, I'd like to know I |
| 20 | don't think the whole point of this pleading is being is |
| 21 | going to be used by the Bureau. Rather than burden the |
| 22 | record with a whole pleading, can the Bureau tell us what |
| 23 | parts of this pleading they intend to rely on? |
| 24 | CHIEF JUDGE CHACKIN: That's a fair request. |
| 25 | MR. SCHAUBLE: Your Honor, there are certain |
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- 1 representations made in here and particularly, on page 3 of
- 2 the pleading, concerning -- pages 2 and 3, concerning what
- 3 records Mr. Kay has and what efforts he would have to make
- 4 in order to respond to the Bureau's discovery request.
- 5 That's the primary portion of the pleading that the Bureau
- 6 intends to rely.
- 7 MR. KNOWLES-KELLETT: However, Your Honor, it's
- 8 only a two and a half page document, so it's not like some
- 9 sort of a big surprise.
- 10 MR. SCHAUBLE: The Bureau, Your Honor, was
- 11 hesitant to redact documents, particularly --
- 12 CHIEF JUDGE CHACKIN: Well, there's no problem
- with that. It's just that Counsel has a right to know if
- 14 you intend to -- what portions of the document you intend to
- 15 rely on in order to be prepared. And you've indicated --
- 16 what is it? What portion? You indicated that you intend to
- 17 rely on the materials on page 2 --
- 18 MR. SCHAUBLE: The paragraph starting on the
- bottom of page 1 going over to page 2, the one full
- 20 paragraph on page 2 and the paragraph on page 3, but not
- including the rather long footnote 2.
- 22 CHIEF JUDGE CHACKIN: All right. Any objection?
- MR. SHAINIS: No.
- 24 CHIEF JUDGE CHACKIN: No objection has been
- stated, so the exhibit will be received.

| 1 | (The document referred to, |
|----|--|
| 2 | having been previously marked |
| 3 | for identification as Bureau |
| 4 | Exhibit 16, was received in |
| 5 | evidence.) |
| 6 | CHIEF JUDGE CHACKIN: Seventeen now? |
| 7 | MR. SCHAUBLE: Your Honor, at this time I move |
| 8 | Bureau Exhibit 17 into evidence. |
| 9 | CHIEF JUDGE CHACKIN: And that's a declaration of |
| 10 | Mr. Kay. Any objections? |
| 11 | MR. SHAINIS: No objection. |
| 12 | CHIEF JUDGE CHACKIN: Bureau Exhibit 17 is |
| 13 | received. |
| 14 | (The document referred to, |
| 15 | having been previously marked |
| 16 | for identification as Bureau |
| 17 | Exhibit 17, was received in |
| 18 | evidence.) |
| 19 | MR. SCHAUBLE: Your Honor, the Bureau will not be |
| 20 | offering what was marked for identification as Bureau |
| 21 | Exhibit 18. |
| 22 | CHIEF JUDGE CHACKIN: All right. Bureau Exhibit |
| 23 | 18 is not offered. |
| 24 | MR. SHAINIS: And Your Honor, I'm assuming also |
| 25 | the Bureau does not intend to use this for cross-examination |
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- 1 purposes. Is that correct?
- 2 MR. SCHAUBLE: That would be correct.
- 3 MR. SHAINIS: Okay. Thank you.
- 4 MR. KNOWLES-KELLETT: To the extent we were to
- 5 refer to this at all, Your Honor, all the underlying records
- in this compendium have been produced here. And it may be
- 7 facilitate things to refer to it from time to time. We're
- 8 not going to present evidence as to its accuracy. We intend
- 9 to rely on the underlying records.
- 10 CHIEF JUDGE CHACKIN: Well, I don't quite
- understand what that means, but we'll have to wait and see.
- MR. SHAINIS: Neither do I.
- 13 CHIEF JUDGE CHACKIN: We will have to wait and see
- 14 how you attempt to use it. But the difficulty was, if you
- 15 attempt to use it, the problem was establishing its
- 16 authenticity.
- 17 MR. KNOWLES-KELLETT: This is in the nature of
- more of an index, Your Honor, to other documents.
- 19 CHIEF JUDGE CHACKIN: Well, I don't know how you
- intend to us this, so I don't have to rule at this time.
- MR. KNOWLES-KELLETT: Okay. It may be that we
- 22 will not in light of Mr. Shainis's well taken objection.
- 23 CHIEF JUDGE CHACKIN: All right.
- MR. SHAINIS: Thank you.
- 25 CHIEF JUDGE CHACKIN: Next exhibit?

MR. SCHAUBLE: Your Honor, at this time I move 1 2 Bureau Exhibit 19 into evidence. CHIEF JUDGE CHACKIN: Any objection? Nineteen is 3 what? That's a --5 MR. SCHAUBLE: That's the -- Kay's --CHIEF JUDGE CHACKIN: Oh, I see. Kay's answers to interrogatories? 7 MR. SCHAUBLE: Yes. 8 CHIEF JUDGE CHACKIN: Any objection? 9 MR. SHAINIS: No, Your Honor. 10 CHIEF JUDGE CHACKIN: Bureau Exhibit 19 is 11 received. 12 (The document referred to, 13 having been previously marked 14 for identification as Bureau 15 Exhibit 19, was received in 16 17 evidence.) MR. SCHAUBLE: Your Honor, at this time I'd like 18 to move Bureau Exhibit 20 into evidence. Before I do it, 19 there's been some question about the nature of this 20 document. 21 22 CHIEF JUDGE CHACKIN: All right. 23 MR. SCHAUBLE: This is a printout from the Commission's licensing database for land mobil. 24 25 MR. KNOWLES-KELLETT: It's a printout using the

- 1 Commission's all maps viewer, Your Honor.
- 2 CHIEF JUDGE CHACKIN: All map what? I didn't hear
- 3 you.
- 4 MR. KNOWLES-KELLETT: All maps viewer, which is
- 5 the routine way that we process licenses.
- 6 CHIEF JUDGE CHACKIN: You're saying this is a
- 7 printout which is available to case counsel?
- 8 MR. KNOWLES-KELLETT: If you go through ITS and
- 9 ask for a genmen printout, I'm told that you get this same
- 10 answer.
- 11 MR. SCHAUBLE: And also, Your Honor, the
- 12 underlying database is available --
- MR. KNOWLES-KELLETT: On the Web weekly. The data
- in this printout is put in a zip file.
- 15 MR. KELLER: Your Honor, first of all, we're not
- sure we agree or understand. We've done some preliminary
- 17 checking, and we're not sure we agree that this material is
- 18 routinely available, at least not in the form that is
- 19 presented here.
- More importantly, however, if I'm understanding
- 21 the order of these exhibits, and I quess the Court is going
- 22 to have to wait and see how the Bureau argued its case, at
- 23 least in many instances these documents are being offered in
- 24 lieu of licenses. And I believe they're being offered, at
- least in part if not solely, for purposes of demonstrating

- that this is the authorized number of mobiles on a
- 2 particular station.
- 3 That being the case, and in view of the fact that
- 4 some of the arguments here is there may have been allegedly
- 5 misstatements of loading compared to what was authorized, I
- 6 think the relevant data is the license that was received by
- 7 Mr. Kay, not what is currently show in some database.
- 8 MR. KNOWLES-KELLETT: Your Honor, this is not some
- 9 database, Your Honor. This is our database.
- 10 MR. SCHAUBLE: This is the official database.
- MR. SHAINIS: And who is going to be able to
- 12 authenticate that database?
- MR. SCHAUBLE: We're asking for official notice of
- 14 these records.
- MR. SHAINIS: Of a database. But what you've done
- is you've generated a document.
- 17 MR. KNOWLES-KELLETT: You can compare it to your
- 18 licenses.
- 19 MR. SHAINIS: Well, you've generated a document at
- your request. I don't know who generated the document. I'd
- 21 like to find out what data was used in generating the
- 22 document and examine that data. The Commission's database
- is notoriously incorrect. You can take official notice of
- 24 its inconsistencies and its incorrectness.
- MR. KNOWLES-KELLETT: Mr. Kay --

- 1 MR. SHAINIS: Why don't you give the best evidence
- which would be the license?
- 3 MR. KNOWLES-KELLETT: Mr. Kay is required to keep
- 4 copies of all his station licenses at his stations. The
- 5 Commission field personnel went to inspect those stations.
- 6 They took a month doing it. Mr. Kay came up with none of
- 7 the required station records required by Part 90, zero.
- 8 We'll put on a witness to that effect.
- 9 We do not keep reference license copy forms of his
- 10 licenses. What the Commission maintains for Part 90
- licenses is a database that when we use it, we print it out
- in this format. Now, we could artificially generate
- possibly reference copy licenses but this is the same data.
- 14 This is the official database, and there's no basis at all
- 15 for this objection.
- 16 If they feel that this is not the correct license
- 17 number of mobiles, Kay has -- is required to maintain copies
- of his licenses. If he shows us a copy of his license,
- 19 we'll discuss it that point.
- 20 MR. SHAINIS: Your Honor, they have submitted in
- 21 numerous instances, and if you want to take the time, I'll
- go through each exhibit, but these licenses --
- 23 MR. KNOWLES-KELLETT: Where they were stuck in a
- 24 folder, we do it. We do not maintain them.
- MR. SHAINIS: Well, I'm not saying it's more of a

- 1 question that no one wanted to make the effort to go through
- 2 the Commission's files to get the licenses.
- 3 MR. SHAINIS: I mean, the Commission should have
- 4 the licenses. Your Honor, the way the Bureau is operating
- is no different than the way the Mass Media Bureau operates
- and the Mass Media Bureau keeps licenses.
- 7 MR. KNOWLES-KELLETT: I don't think Mr. Shainis
- 8 knows what he's talking about.
- 9 MR. SCHAUBLE: Your Honor, the Wireless Bureau has
- 10 hundreds of thousands of -- we just don't have the
- 11 records -- you know, we just don't keep the comprehensive
- 12 file with every single license that the Bureau issues.
- MR. KNOWLES-KELLETT: These records are as good as
- 14 licenses.
- MR. SHAINIS: It's not the licenses. That's the
- 16 point.
- MR. KNOWLES-KELLETT: Well, it doesn't matter.
- 18 MR. SHAINIS: It certainly does.
- 19 MR. KELLER: Was this the same database that was
- in effect at the time these licenses were issued?
- MR. KNOWLES-KELLETT: Yes.
- MR. KELLER: We're certain of that?
- MR. SCHAUBLE: Yes.
- MR. KELLER: And do we have a witness to --
- MR. SCHAUBLE: None required, Your Honor.

| 1 | MR. KNOWLES-KELLETT: These are official records. |
|----|---|
| 2 | MR. KELLER: I believe that the Commission |
| | |
| 3 | CHIEF JUDGE CHACKIN: Who filed this information? |
| 4 | MR. KNOWLES-KELLETT: There was a paralegal in my |
| 5 | office, Your Honor. |
| 6 | CHIEF JUDGE CHACKIN: And you say this can be |
| 7 | duplicated by Kay? They could obtain this very information? |
| 8 | MR. KNOWLES-KELLETT: Right. |
| 9 | CHIEF JUDGE CHACKIN: It doesn't require analysis. |
| 10 | They can obtain this information? |
| 11 | MR. KNOWLES-KELLETT: I was told that if you call |
| 12 | ITS and ask for a genmen printout of your license, this is |
| 13 | what you get. |
| 14 | CHIEF JUDGE CHACKIN: Under those circumstances, I |
| 15 | will receive this material as reliable. So, if Kay has any |
| 16 | licenses which show mistakes had been made, they can point |
| 17 | it out. But I think official database is reliable material |
| 18 | and can be accepted, particularly, since the same material |
| 19 | is available to Kay. If it proves not to be the case, then |
| 20 | of course, I will reconsider my ruling. But under the |
| 21 | circumstances, I will receive the exhibit. |
| 22 | (The document referred to, |
| 23 | having been previously marked |
| 24 | for identification as Bureau |
| 25 | Exhibit 20, was received in |

| 1 | evidence.) |
|----|--|
| 2 | MR. SCHAUBLE: Your Honor, at this time I move WTB |
| 3 | Exhibit 21 into evidence. |
| 4 | CHIEF JUDGE CHACKIN: This is another official |
| 5 | database materials? |
| 6 | MR. SCHAUBLE: Yes, Your Honor. |
| 7 | CHIEF JUDGE CHACKIN: And the same way, it's also |
| 8 | available to Kay this material? |
| 9 | MR. SCHAUBLE: That's correct, Your Honor, for all |
| 10 | these database printouts. |
| 11 | MR. SHAINIS: Your Honor, I object. I don't |
| 12 | believe it is available to Kay. I mean, I sent my paralegal |
| 13 | over with one of these to try and get find out what was |
| 14 | going on and Kay came back empty-handed and said they never |
| 15 | heard of it. I mean, what happened was the Bureau, I |
| 16 | believe, in desperation because they didn't have licenses |
| 17 | essentially took and manufactured this document. |
| 18 | CHIEF JUDGE CHACKIN: Well, let's hear what the |
| 19 | Bureau has to say about that. Is this material available to |
| 20 | Kay? |
| 21 | MR. KNOWLES-KELLETT: I am told that if you call |
| 22 | ITS and ask for a genmen printout of call sign, you will get |
| 23 | this document, Your Honor. You know, I am told the same |
| 24 | data without this particular viewer is posted on the FCC |
| 25 | Website every week, the WTB Web page under the FCC.com, |

- there is a zip file with this data zipped together. So,
- 2 regardless of the viewer that you use, this data is public
- 3 record all the time. On a weekly basis, it's updated.
- 4 MR. SHAINIS: The way this data is formulated, if
- 5 it was formulated for the convenience of this hearing that
- 6 does not allow us to take official notice --
- 7 CHIEF JUDGE CHACKIN: Wait a minute. Wasn't it
- 8 formed later or is available -- public information available
- 9 to the public concerning --
- 10 MR. SHAINIS: In this format.
- 11 MR. KNOWLES-KELLETT: In this format, Your Honor,
- my understanding is it's available to the public. And
- regardless of whether it prints out exactly like this or
- not, it's still an official record. If we both have a Word
- 15 Perfect document and your Word Perfect prints it out just
- 16 slightly different margins than mine, still if it's in the
- database as a Commission Word Perfect document, say, on the
- Web site, it's no less a Commission record because your
- viewer prints it differently than my viewer.
- MR. KELLER: Is it not true, though, that the
- 21 database was changed substantially within the last couple of
- 22 years? The Commission used to keep its stuff on main frame
- 23 computers and made a switch over to PCs. And the data
- 24 that's on the Web also was not available prior to '95 or '96
- 25 at the earliest.

So, this data could not possibly be the same data 1 2 from which the licenses were originally -- or I have serious 3 question as to whether its the same data in which the licenses were originally generated. I mean, it might have been something that was carried over or updated, but it's 5 not the same database. MR. KNOWLES-KELLETT: We're not representing that 7 this initial data is the license. I believe --CHIEF JUDGE CHACKIN: You're representing what? 9 That this is current? 10 MR. KNOWLES-KELLETT: No. Actually, this was 11 12 printed I think April '96 in anticipation of the Commission's inspections, but I can get that date for you 13 exactly, Your Honor. There's been a hold on his licenses. 14 His licenses have not changed to date present to this 15 16 proceeding. So, this is as of any date during the 17 proceedings. 18 MR. SHAINIS: Some of his licenses have changed. 19 MR. KNOWLES-KELLETT: My understanding is that 2.0 they were not supposed to. There were a few -- he's right, 21 Your Honor, that a few were canceled erroneously and placed 22 back on the database. 23 MR. KELLER: And some of have not been there, too. 24 CHIEF JUDGE CHACKIN: Is this accurate material?

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Yes.

MR. KNOWLES-KELLETT:

25

- 1 MR. SCHAUBLE: Yes, Your Honor.
- 2 CHIEF JUDGE CHACKIN: Well, what about what he
- just said, that there's been cancellations. Has that
- 4 affected it or what?
- 5 MR. KNOWLES-KELLETT: The status has not changed
- 6 the case licenses. Some because we had holds on renewals,
- 7 because the Commission could not -- we did not intend to
- 8 purposely say take from this tribunal the duty of saying
- 9 that Kay is fit to be a licensee and renew his licenses.
- 10 They were not supposed to renew any licenses. Some of them
- were therefore purged and the automatic purge because no
- 12 renewal was granted. However, that was just an erroneous
- 13 purge is my understanding.
- MR. SHAINIS: But is effects the database.
- 15 I mean --
- 16 MR. SCHAUBLE: Your Honor, they may have the
- 17 access to the underlying data. I mean, if they come to us
- and point us out saying, "Look, we think this is wrong,"
- 19 we'll revisit that. And if there's an error, then
- 20 obviously --
- 21 MR. SHAINIS: Your Honor, that's not our burden to
- 22 do.
- 23 CHIEF JUDGE CHACKIN: Well, let's talk about this
- 24 exhibit. What is it supposed to show?
- MR. KNOWLES-KELLETT: With respect to most of the

- 1 issues --
- 2 CHIEF JUDGE CHACKIN: Well, let's take this 21.
- 3 MR. SCHAUBLE: Your Honor, the pertinent
- 4 information on the first page is call sign and the licensee
- 5 name. The second line, the name. That's the licensee name.
- 6 And then if you go to -- on the second page, there's a type
- 7 of radio service.
- 8 CHIEF JUDGE CHACKIN: Yes.
- 9 MR. SCHAUBLE: Which can impact the loading
- 10 requirements for that particular service.
- MR. KNOWLES-KELLETT: The type of radio service is
- the bottom right-hand corner, Your Honor. Type radio
- 13 service, IB.
- 14 CHIEF JUDGE CHACKIN: All right. That's all it
- 15 shows?
- MR. KNOWLES-KELLETT: Well --
- 17 MR. SCHAUBLE: There is additional information.
- 18 MR. KNOWLES-KELLETT: There's an address field.
- MR. SHAINIS: What is the address supposed to be?
- MR. SCHAUBLE: On page 2, if you go -- that's
- 21 the --
- MR. SHAINIS: On page 3, you said there's an
- 23 address.
- MR. SCHAUBLE: On page 2.
- MR. SHAINIS: On page 2, it's Kay's address in Van

- 1 Nuys.
- 2 MR. KNOWLES-KELLETT: And page 3, that's the
- 3 transmitter address. And it's keyed to the -- and page 4
- 4 has reference concerning the authorized frequencies.
- 5 MR. SHAINIS: Your Honor, if I might, have you
- 6 made any efforts to verify this information as to its
- 7 accuracy?
- 8 MR. KNOWLES-KELLETT: The way I get accurate
- 9 information is to ask the people who process licenses daily
- 10 to print out the database -- current database record. This
- is the way we verify the accuracy of information, because
- 12 this is the official record.
- MR. SHAINIS: Do you make any effort to verify the
- 14 accuracy of the information in this exhibit?
- 15 MR. KNOWLES-KELLETT: What kind of effort would
- 16 you suggest, Mr. Shainis?
- 17 MR. SHAINIS: Well, for example, you could have
- 18 called us up and asked us -- at least, even spot checked to
- 19 see whether it's accurate -- the accuracy. You could have
- 20 looked at official Commission -- other databases to see if
- 21 the address is correct for the site. I'm just asking if you
- 22 took any steps at all to verify its accuracy.
- MR. SCHAUBLE: Your Honor, this is the official
- 24 record. I mean --
- MR. SHAINIS: That doesn't mean it's accurate.

- 1 I'm asking you if you took any steps to verify it. I'm just
- asking. You're the one that's trying to get this in.
- 3 MR. KNOWLES-KELLETT: Your Honor -- I mean, this
- 4 is a matter that can be officially noticed.
- 5 MR. SCHAUBLE: This is official authorized --
- 6 MR. KNOWLES-KELLETT: Yes. It doesn't get better
- 7 than this, Your Honor. That's the problem.
- 8 CHIEF JUDGE CHACKIN: Who prepares this? How is
- 9 this database developed? Who is responsible for that?
- MR. KNOWLES-KELLETT: What happens is licenses
- 11 come in to get approved, Your Honor. They come in via
- 12 Mellon Bank. At Mellon Bank the fee is checked. The
- application then goes to Gettysburg. The application is
- 14 keyed. It is process in case of SRMs. It is coordinated by
- 15 the Commission. In the case of other radio services, for
- 16 example, the one here the Industrial Business Service, it's
- a coordinated radio service, coordinated by a frequency
- 18 coordinator. That coordinator checks that the frequency is
- 19 available. Sends his recommendation on, as well.
- That then is processed by the Commission. They
- 21 change parameters as necessary to make the station work.
- 22 The light broadcasting licensing stations are site by site
- license station, and we try very hard not to have them
- interfere with each other.
- 25 And so, between the processors and the

- application, the application provides most of the data. The
- 2 processors, you know, will -- if there are not that many
- 3 mobile clubs available, knock it down -- whatever. And that
- 4 becomes the license. A license is sent out to the licensee.
- 5 And we keep a record of that license.
- 6 MR. SHAINIS: And you don't keep a copy of the
- 7 license?
- 8 MR. KNOWLES-KELLETT: In some cases, we do keep a
- 9 copy of the license. In other cases, we don't. We do not
- 10 maintain copies of all these licenses. Some of the licenses
- in these types may have been sent to archives. Some of them
- may have gone down a creek next to the Gettysburg in a flood
- three years ago where we got 12 inches of rain in one night
- 14 and many records went down the creek.
- None of those records are official records. Our
- official records are in the database. In the case of a
- 17 discrepancy, we would go by this until shown otherwise.
- 18 MR. SHAINIS: Have you checked to see whether
- 19 archives had a copy of the license in this instance?
- MR. KNOWLES-KELLETT: I did not.
- MR. SHAINIS: Also, for example, you're talking
- 22 about accuracy of data. In the case of where towers had to
- 23 be registered, and the Commission sent out routinely letters
- 24 asking for information on the powers, it's been reported
- 25 that there's been a significant number of people who have

- not ever gotten those letters for tower registration because
- the Commission's databases were so -- the addresses were
- 3 incorrect.
- 4 Your Honor, I just question the Commission's
- 5 database. It's been notorious for --
- 6 MR. KNOWLES-KELLETT: Your Honor, he has full
- 7 opportunity to prove our database is indicated.
- 8 MR. SHAINIS: That's not my problem. That's not
- 9 my burden.
- 10 CHIEF JUDGE CHACKIN: Wait a minute. I'm going to
- 11 take official notice of the Commission's official database.
- 12 If you can show that some -- any of this information is
- incorrect, you can show it. But this is the Commission's
- 14 official database, and I'm satisfied that this is a reliable
- 15 basis unless you show me otherwise, Mr. Shainis.
- 16 I'm going to receive this material. This is --
- 17 Bureau Exhibit 21 will be received. And the rest of these
- 18 also excerpts from official database? Talking about 22 --
- 19 MR. SCHAUBLE: Your Honor, 22 through 30 are
- 20 excerpts.
- 21 CHIEF JUDGE CHACKIN: All right. I'm satisfied
- that official notice has been requested and official notice
- can be taken of the Commission's database, and I'm going to
- 24 receive these documents.
- 25 Again, Mr. Shainis, under the circumstances it's

- 1 up to you to prove that specific material in this database
- 2 is incorrect. Otherwise, it's reasonable to take official
- 3 notice of the Commission's official records.
- And so, I will receive Bureau Exhibit 21 through
- 5 30. Thirty, is it?
- 6 MR. SCHAUBLE: There's a bunch of it. There are
- 7 some licenses and applications --
- 8 CHIEF JUDGE CHACKIN: All right. But through 30
- 9 is excerpts from the Commission database. Is that correct?
- 10 MR. SCHAUBLE: Correct, Your Honor.
- 11 CHIEF JUDGE CHACKIN: All right. Twenty-one
- 12 through thirty will be received.
- 13 (The documents referred to,
- 14 having been previously marked
- 15 for identification as Bureau
- 16 Exhibits 21 through 30, were
- 17 received in evidence.)
- 18 MR. SCHAUBLE: Your Honor, we move Bureau Exhibit
- 19 31 into evidence. This is one of the call signs for which
- 20 we had a radio station license available for this particular
- 21 call sign.
- 22 CHIEF JUDGE CHACKIN: Any objection of taking
- 23 official notice?
- MR. SHAINIS: No, Your Honor, under the
- 25 circumstances.

| 1 | CHIEF JUDGE CHACKIN: All right. The exhibit will |
|----|---|
| 2 | be received. |
| 3 | (The document referred to, |
| 4 | having been previously marked |
| 5 | for identification as Bureau |
| 6 | Exhibit 31, was received in |
| 7 | evidence.) |
| 8 | CHIEF JUDGE CHACKIN: Same thing with 32? |
| 9 | MR. SCHAUBLE: Your Honor, 32 is an application |
| 10 | filed by Mr. Kay with respect to this particular call sign. |
| 11 | CHIEF JUDGE CHACKIN: Any objection? |
| 12 | MR. SHAINIS: Your Honor, I'd like to ask what the |
| 13 | relevance is. |
| 14 | CHIEF JUDGE CHACKIN: All right. What's the |
| 15 | relevancy of 32? |
| 16 | MR. SCHAUBLE: Your Honor, this application and |
| 17 | there will be other applications like this also. If you go |
| 18 | down |
| 19 | CHIEF JUDGE CHACKIN: What issue is relevant? |
| 20 | MR. SCHAUBLE: The loading issue, Your Honor. |
| 21 | CHIEF JUDGE CHACKIN: How is it relevant to the |
| 22 | loading issue? |
| 23 | MR. SCHAUBLE: Okay. If you go back to go |
| 24 | towards the first area you go down, under two you see a |
| 25 | class MO. |

- 1 CHIEF JUDGE CHACKIN: Where is this now?
- 2 MR. KNOWLES-KELLETT: Top left-hand corner, second
- 3 column.
- 4 MR. SCHAUBLE: Page 1.
- 5 CHIEF JUDGE CHACKIN: Second column?
- 6 MR. KNOWLES-KELLETT: It says, "MO."
- 7 CHIEF JUDGE CHACKIN: Yes.
- 8 MR. KNOWLES-KELLETT: That refers to the number of
- 9 mobile units license.
- 10 MR. SCHAUBLE: For which Mr. Kay is seeking
- 11 authorization to operate.
- 12 CHIEF JUDGE CHACKIN: I see.
- MR. KNOWLES-KELLETT: Okay. Down -- eight-tenths
- of the way down that side of the page, you see the purpose
- of the license is to create increased mobiles and add
- 16 digital emissions.
- 17 MR. SCHAUBLE: So, this was an application by
- 18 which Mr. Kay sought to increase the number of authorized
- 19 mobiles.
- 20 CHIEF JUDGE CHACKIN: All right.
- 21 MR. SCHAUBLE: It's basically his representation
- 22 concerning loading.
- MR. KELLER: Well, that's not a representation
- 24 concerning loading, though. I beg to differ. It's a
- request for an authorized number of mobiles. My

- 1 understanding under the Commission's rules is assuming this
- 2 application gets granted, the licensee would have a period
- of time after that grant to load to their level.
- So, this is not a representation. It is a
- 5 request. And therefore, I still do not know how --
- 6 MR. SCHAUBLE: I think it's a representation that
- 7 within a given time period.
- 8 CHIEF JUDGE CHACKIN: To do what?
- 9 MR. KNOWLES-KELLETT: That he would be operating
- this number of mobiles.
- MR. SCHAUBLE: Under our rules, Your Honor, if you
- 12 -- just on a conventional station, you know, if you're not
- operating the number of mobiles authorized, you're required
- to file an application to reduce your loading accordingly.
- 15 CHIEF JUDGE CHACKIN: Yes. But what does this
- 16 document show? What is it supposed to show? That he
- 17 exceeded his loading?
- MR. SCHAUBLE: What this shows, Your Honor, at
- 19 this point in time he was seeking authority to operate 77
- 20 mobiles on this channel, well within a given time.
- MR. KELLER: Right. He was asking for authority,
- 22 but number one, that's just a request for authority. Number
- 23 two, there's a period of time allowed after the grant in
- order to achieve that level. Number three, the requirements
- 25 that, depending on the timeframe we're talking about, the

- 1 requirement to reduce your loading count, I believe was
- 2 clarified by the Commission at some point later as applying
- only if the difference between your actual loading and your
- 4 authorized loading would affect exclusivity.
- So, in other words, the Commission cannot clarify
- 6 "we do not want to see reduction applications in every
- 7 single case, only when it goes below the exclusive level."
- 8 So, all this is, is an application that was filed requesting
- 9 77 mobiles. I don't see that it has any import of any kind.
- 10 MR. SCHAUBLE: Well, Your Honor, the import is I
- 11 believe this is one of the stations for which the time came
- when we asked Mr. Kay for his loading information, I don't
- believe he was able to produce any evidence that he had any
- mobiles on this -- you know, he was claiming exclusivity.
- 15 You know, he was claiming he had 77 mobiles on this channel
- which prevented other people from, you know, filing for this
- 17 channel. And instead of 77 --
- 18 MR. KELLER: But this document doesn't prove that.
- 19 This document doesn't even offer evidence of that. What
- 20 would offer evidence of that would be perhaps an
- 21 authorization granted beyond the eight-month period or the
- one-year period, whichever is applicable, and then that begs
- 23 the question of whether or not Mr. Kay was loaded. That's
- 24 your interpretation of the record. But this document is
- 25 simply a request prior to the fact.

- 1 MR. SCHAUBLE: Your Honor, this has to be read in
- 2 conjunction with other documents. For instance, if you go
- 3 back to the prior exhibit, which is the radio station
- 4 license --
- 5 CHIEF JUDGE CHACKIN: All right.
- 6 MR. SCHAUBLE: -- it shows that he was granted an
- 7 authorization.
- 8 CHIEF JUDGE CHACKIN: This is 31 we're talking
- 9 about?
- MR. SCHAUBLE: Thirty-one, Your Honor. You notice
- it's the same call sign, WIL342. And if you go down --
- again, if you go down on the station class, MO, that's what
- 13 stands for mobiles, Your Honor.
- MR. KELLER: I understand it does. But then what
- does the application add to this?
- 16 MR. SCHAUBLE: Your Honor, so it completes the
- 17 record provides additional evidence that Mr. Kay requested
- 18 this number of mobiles. This is under his signature and
- 19 shows additional evidence that he represented -- that he
- 20 made this request for this number of mobiles.
- 21 CHIEF JUDGE CHACKIN: Yes, but what does that have
- 22 to do with any of the issues?
- MR. KNOWLES-KELLETT: It has to do with -- when we
- 24 asked Kay for his loading records, Your Honor, Kay did not
- 25 produce any loading records. He has no loading on this

- 1 station. If he's not operating any, and he's attesting that
- 2 he's going to operate 77 if granted, he's holding an
- 3 exclusive license for this frequency. I can't tell you for
- 4 sure, Your Honor, that this was exclusive. He's holding an
- 5 authorization for this frequency in L.A. without operating
- 6 anybody on it. And that's what this case is designated
- 7 about, was whether he was hoarding channels.
- 8 MR. SCHAUBLE: Your Honor, there's a phenomenon
- 9 called paper hoarding where you say you have "x" number of
- 10 mobiles, and you tie up the frequency and prevent other
- people from using it, when in fact, you don't have that
- 12 number of mobiles operating.
- 13 CHIEF JUDGE CHACKIN: Mr. Keller?
- 14 MR. KELLER: Well, I was going to say, again, that
- 15 again goes to the license. And I'm not conceding that he
- wasn't loaded. I understand that's your interpretation of
- 17 certain records that were submitted. But that's -- how you
- interpret the records is a major problem in this case.
- 19 But what you're talking about is the
- 20 authorization. Once the authorization is granted, this
- 21 being -- and I believe, you can correct me if I'm wrong. I
- 22 believe that at this time when this license was granted,
- 23 which was back in '93, the issue had been first of all
- 24 whether within eight months from this grant date he was
- loaded, not what he requested back when he originally filed

| 1 | for it. |
|----|--|
| 2 | And number two, then even assuming he were not |
| 3 | loaded to a prescribed level whether under the FCC rules, |
| 4 | (a) this wasn't exclusive or not. As you just acknowledged, |
| 5 | you don't know one way or the other. I mean, it may well be |
| 6 | that notwithstanding his 77 mobiles, he was not exclusive on |
| 7 | this channel. And (b), under the FCC's interpretations |
| 8 | whether he was in fact required to reduce his mobile count. |
| 9 | Unless he was claiming or unless he obtained exclusivity and |
| 10 | unless the difference in the actual loading count versus the |
| 11 | authorized loading count effected that straddling of |
| 12 | exclusivity, if you will, there was no obligation to file |
| 13 | it. |
| 14 | But however all that plays out, the original |
| 15 | application is not relevant. What's relevant is he got an |
| 16 | authorization in 1993 that authorized 77 mobiles. We go |
| 17 | from there. |
| 18 | CHIEF JUDGE CHACKIN: I'm satisfied. Your Exhibit |
| 19 | 32 is rejected. It's not relevant. |
| 20 | (The document referred to, |
| 21 | having been previously marked |
| 22 | for identification as Bureau |
| 23 | Exhibit 32, was rejected.) |
| 24 | CHIEF JUDGE CHACKIN: All right. Let's continue. |
| 25 | MR. SCHAUBLE: Your Honor, at this time I move |

- 1 Bureau Exhibits 33 through 35.
- 2 CHIEF JUDGE CHACKIN: All right. These are
- 3 excerpts from Commission's official database?
- 4 MR. SCHAUBLE: Correct, Your Honor.
- 5 CHIEF JUDGE CHACKIN: The material will be --
- 6 MR. SHAINIS: Your Honor, before -- and I'm not
- 7 objecting to your ruling.
- 8 CHIEF JUDGE CHACKIN: All right.
- 9 MR. SHAINIS: But let me ask you a question.
- 10 Supposing Mr. Kay says that the frequency information is
- 11 incorrect.
- 12 CHIEF JUDGE CHACKIN: All right.
- 13 MR. SHAINIS: That it is not correct. Would that
- be acceptable to you then to reject these exhibits?
- 15 CHIEF JUDGE CHACKIN: Each specific -- if you
- 16 could show any of this material is incorrect, Mr. Kay could
- 17 show by his license what other information he has in the
- 18 material is incorrect, then obviously I will then --
- 19 MR. SHAINIS: I mean, I quess my question is, I
- don't want Mr. Kay to have to do the Bureau's work for them.
- 21 If he says it's incorrect --
- MR. SCHAUBLE: Your Honor, we've done our work --
- MR. SHAINIS: -- would you allow the Bureau then
- 24 to just merely reform the exhibits?
- 25 CHIEF JUDGE CHACKIN: The Bureau will not reform

- 1 the exhibits. All the Bureau can do is rely on the official
- 2 database. That's what they put in. They've taken official
- 3 notice of that. If some data in the official database is
- wrong and Mr. Kay could show it, then that'll be the case.
- 5 That material will -- Mr. Kay's correction will then be in
- 6 the record if he can show it by evidence.
- 7 MR. SHAINIS: All right.
- 8 CHIEF JUDGE CHACKIN: All I'm doing is taking
- 9 official notice of the Commission's database.
- MR. SHAINIS: Fine, Your Honor.
- 11 CHIEF JUDGE CHACKIN: Of course that doesn't mean
- that even the database can be wrong, because they have been
- wrong in other cases. But all I'm saying is it's proper to
- 14 take official notice of the Commission's official database.
- 15 MR. SHAINIS: I mean, are you satisfied -- I'm not
- satisfied this is the Commission's official database.
- 17 CHIEF JUDGE CHACKIN: Well, according to the
- 18 representations made by Counsel, this material can be
- obtained in one of two ways, Counsel has indicated. If you
- 20 make some kind of effort to follow what they're saying, if
- you can't find it on the Web page or another way they
- 22 indicated, then we'll just have to take a look again and see
- 23 whether or not -- by official database, we're talking about
- 24 material that's available not just to the Commission but
- 25 members of the public. And if that's the case, and the

| 1 | Bureau has made their representation. Is that correct? |
|----|---|
| 2 | MR. SCHAUBLE: That's correct, Your Honor. |
| 3 | CHIEF JUDGE CHACKIN: Well, under those |
| 4 | circumstances, I'm receiving the material. If you could |
| 5 | show that this was some analysis with material which is not |
| 6 | available, which is confidential, then of course, that's a |
| 7 | different story. |
| 8 | So, I will receive Bureau Exhibits 33, 34 and 35. |
| 9 | (The documents referred to, |
| 10 | having been previously marked |
| 11 | for identification as Bureau |
| 12 | Exhibits 33, 34 and 35, were |
| 13 | received in evidence.) |
| 14 | MR. SCHAUBLE: Your Honor, at this time I move |
| 15 | Bureau Exhibit 36 into evidence. This is the radio station |
| 16 | license. |
| 17 | CHIEF JUDGE CHACKIN: Any objection? |
| 18 | MR. SHAINIS: No objection. |
| 19 | CHIEF JUDGE CHACKIN: Bureau Exhibit 36 is |
| 20 | received. |
| 21 | (The document referred to, |
| 22 | having been previously marked |
| 23 | for identification as Bureau |
| 24 | Exhibit 36, was received in |
| 25 | evidence.) |

| 1 | MR. SCHAUBLE: Your Honor, at this time I move |
|----|---|
| 2 | Bureau Exhibit 37 into evidence. That's an application |
| 3 | filed by Mr. Kay. And we'd note that under purpose this |
| 4 | is an application filed by Mr. Kay to increase the mobile |
| 5 | count on this particular station. |
| 6 | MR. KELLER: Your Honor, we'd make the same |
| 7 | objection that we did for 32, yes. |
| 8 | CHIEF JUDGE CHACKIN: All right. Bureau Exhibit |
| 9 | 37 is rejected. |
| 10 | (The document referred to, |
| 11 | having been previously marked |
| 12 | for identification as Bureau |
| 13 | Exhibit 37, was rejected.) |
| 14 | MR. SCHAUBLE: Your Honor, at this time I move |
| 15 | Bureau Exhibit 38 into evidence. That's another database |
| 16 | record. |
| 17 | CHIEF JUDGE CHACKIN: All right. Bureau Exhibit |
| 18 | 38 is received, official notice. |
| 19 | (The document referred to, |
| 20 | having been previously marked |
| 21 | for identification as Bureau |
| 22 | Exhibit 38, was received in |
| 23 | evidence.) |
| 24 | MR. SCHAUBLE: Your Honor, at this time I move |
| 25 | Bureau Exhibit 39 into evidence. That's another radio |
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